

## Business Resilience and your business

IBM Business Continuity and Resiliency Services is committed to helping you recover from a business disruption.

The Sun Server environment may be operated in a standalone mode or connected to a variety of computing platforms that can help enhance your recovery.

These platforms include the following servers: System i, System p, System x and HP.



Workareas with PCs, ACD phones plus network components can also be provided.

Platforms are available in predetermined configurations.

If you do not know where to start, let IBM Business Continuity and Resiliency Services help you develop your Business Resiliency Plan. This plan may include elements of your existing infrastructure combined with IBM resources.

Our highly skilled consultants will guide you in the development of your plan and will bring “best practices” for your industry to the table.

By taking this first step, you can help improve the survivability of your enterprise.

## IBM provides the answers to critical business questions

The new continuity objective is to ensure availability of any data, any where, any time. No matter what the circumstance.

- *Where will my customer calls end up if my office is down?*
- *How long can I afford to be down before my business is severely impacted?*
- *Where and how will I restore my backup data?*
- *How long will it take me to restore my business environment?*
- *What is my recovery plan? Is it current? Has it been tested?*
- *Who can help me develop a Resiliency Plan for my business?*
- *Where will I go to organize my response to an area disaster that affects critical business functions?*
- *What are my minimum office requirements to stay in business?*

### Who to call for additional information:

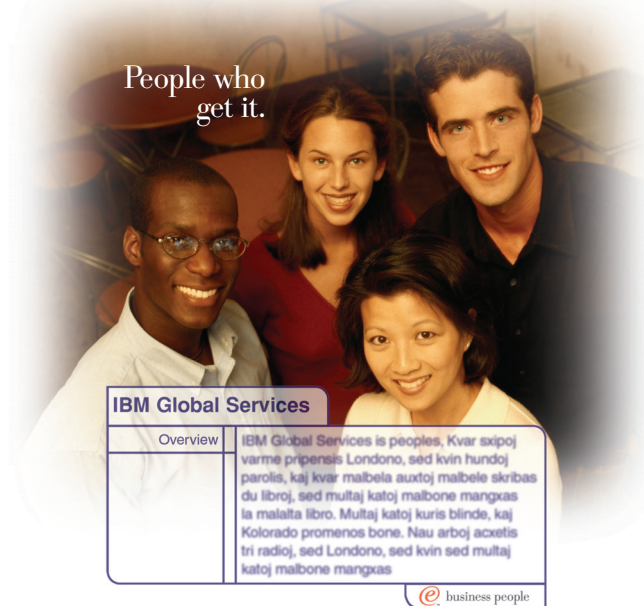


Business Continuity and  
Resiliency Services  
IBM Global Services



## Sun Server Business Recovery

People who  
get it.



IBM Global Services	
Overview	IBM Global Services is peoples. Kvar sxipoj varme pripensis Londono, sed kvin hundoj parolis, kaj kvar malbela auxtoj malbele skribas du libroj, sed multaj katoj malbone mangxas la malalta libro. Multaj katoj kuris blinde, kaj Kolorado promenos bone. Nau arboj acetis tri radioj, sed Londono, sed kvin sed multaj katoj malbone mangxas

business people

*“Gartner estimates that two out of five enterprises that experience a disaster will go out of business in five years. Enterprises can improve those odds – but only if they take the necessary measures before and after the disaster.”*

**Gartner**



Pricing and availability of featured bundled offering can be modified and/or withdrawn at anytime by IBM. Please check with your IBM Business Partner or BRCS Sales Representative for pricing and configuration details. IBM the IBM logo, and ibm.com are trademarks or registered trademarks of International Business Machines Corporation and are used under licence by IBM Canada Ltd. Other product and service names might be trademarks of IBM or other companies. A current list of IBM trademarks is available on the Web at [ibm.com/legal/copytrade.shtml](http://ibm.com/legal/copytrade.shtml). © Copyright IBM Corporation 2010. All rights reserved. P25080

## IBM Continuity Services helps customers protect their e-business investments in mission critical systems

Disasters happen. No business is immune to the effects of internal or external conditions or threats. These threats may range from regional biological contaminations, power failures, or other natural disasters. The net effect is the interruption of your business and impact to your revenue.

In this fast paced world, a business can fail in as little as 10 days, if it is not able to respond to customer and vendor needs. IBM Business Continuity and Resiliency Services can help you bridge that critical period between disaster and restored business operation.

Business Resiliency is an organizational discipline where infrastructure and resources are deployed to allow your business to bend without breaking, when faced with a serious business interruption.

The core of your infrastructure is your data storage and processing environment. IBM can provide state of the art servers located in a world class data centre for you to restore your business operations. The hardware that will be dedicated to you at time of disaster or test will be at a secure IBM Recovery Site. Operations will be performed from a recovery suite, where you can restore your business operations.

When combined with a recovery plan, this can allow your organization to resume business operations efficiently and effectively.

Your future success may well depend on the recovery plans, infrastructure and teams that you put into place today.

## Act Now!



### With subscription services, you can achieve Business Resilience and:

- *Meet sound industry standards and auditing requirements*
- *Restore business operations quickly*
- *Stay connected with your customers*
- *Survive ... and talk about it!*
- *Maintain trust with your supply chain relationships*
- *Strengthen your reputation in the marketplace*
- *Build your market share and value to your shareholders, etc.*

### Recovery facility:

- *7/24 support staff knowledgeable in Sun server products with access to Country and Lab level hardware and software support*
- *UPS and Diesel Generator backup*
- *Dual Power Grids*
- *Secure badge access site with 7/24 security patrol*
- *Comprehensive fire, smoke and water detection systems*
- *Abundant parking with lighting and security patrols*
- *Covered loading dock*
- *Lounge with TV, kitchenette and conference area*
- *On-site cafeteria and vending facilities*
- *ATM and variety store on site*
- *Hotels and shopping nearby*

### ■ SUN - Small \$550/month

- SUN X4200 x86 AMD  
(Cannot run Sparc Applications)
- CPUs 2.8Ghz
- 8 Gb Memory
- 1 \* GigE Adapter
- 1 \* Dual Port Fiber Channel Adapter (HBA)
- 5 mb internet + router
- 500 Gb Disk

### ■ SUN - Medium \$700/month

- F6800 (\*) Domain A, 2 CPU - 900MHz,  
4 GB memory
- 5 mb internet + router
- 1000 Gb Disk

### ■ SUN - Large \$1500/month

- M8000 (\*) Sparc 64 VII
- Domain A, 2 CPU (quad core) - 2.88GHz, 32GB
- 5 mb internet + router
- 1500 Gb Disk

### ■ Each configuration includes:

- LTO tape drive
- 1 \* 24 hour test in 3 year term
- Disaster plan template
- 8 hours of tele-consulting to help develop plan

IBM reserves the right to supply equal or better Configurations